

# **2025 USPS Postage Optimization Planner**

### **2025 Primary Promotions**

	Registration Window		Mailing Window	Discount	How to Participate	Eligible Mail Class	Example SG360° Solutions		
	Tactile, Sensory and Interactive	ory and July 31, 2025 July 31		<b>4</b> %*	Incorporate visible, distinguishable effects using certain specialty inks and coatings, specialty papers, sound chips, non-geometric die cuts, or interactive folds to more actively engage the consumer.	Marketing / Non-Profit Mail • Letters • Flats First-Class Mail • Letters • Cards • Flats	<ul> <li>Special inks (thermochromics/photochromics, metallics)</li> <li>Special coatings (e.g., scent)</li> <li>Textured substrates and coatings</li> <li>Infinite folds, TED-C envelopes</li> </ul>		
NEW for 2025	Continuous Contact	February 15 - December 31	April 1 - December 31	3%*	Receive a postage discount for every mailing after an initial mail piece to repeat recipients.	Marketing / Non-Profit Mail • Letters • Flats	Programmatic mail execution		
	Reply Mail IMbA	May 15 - December 31	July 1 - December 31	3%	Use of Static IMbA	First Class Mail (QBRM only)	<ul> <li>Incorporate a static or variable IMb into a reply envelope or card</li> <li>Inline and offline execution</li> </ul>		
	Wall IIII			6%	Use of Serialized IMbA				
NEW for 2025	First-Class Mail Advertising	July 15 - December 31	September 1 - December 31	3%*	Enhance transactional mail (i.e. billing statements, member rewards statements, etc.) by including marketing messages within First-Class mailpieces, or standalone advertisements sent as First-Class mail (e.g. postcards).	First-Class Mail • Letters • Cards • Flats	• 100% variable content via digital platforms that allow true 1:1 customization in mail runs of any size.		
	Integrated Technology	November 20, 2024 - December 31, 2025	Any consecutive 6-month		Incorporate mobile shopping, integration with voice assistant, augmented reality, mixed reality, virtual reality, near field communication, video in print.	Marketing / Non-Profit Mail • Letters • Flats First-Class Mail • Letters • Cards • Flats	<ul> <li>RespondFast™</li> <li>Certain QR codes</li> <li>Scannable images</li> <li>Video in print</li> </ul>		
			period		New for 2025: Copy and/or images generated by AI		• Enhanced AR		

<sup>\*</sup> May be combined with either/both Add-On Promotions to increase discount total (see page 2). Please see the <u>USPS program guide</u> for official rules and regulations.





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#### 2025 Add-On Promotions

	Registration Window		Mailing Window	Discount	How to Participate	Eligible Mail Class	Example SG360° Solutions		
NEW for 2025	Informed Delivery	November 20, 2024 - December 31, 2025	January 1 - December 31	1%**	Meet the requirements for an Informed Delivery email:  Include a representative image and a clickable call to action	Marketing / Non-Profit Mail	<ul> <li>Participating mail recipients receive email with a custom image and a clickable call to action in their email the day the mailer is scheduled to arrive at their residence.</li> </ul>		
NEW for 2025	Sustainability	November 20, 2024 - December 31, 2025	January 1 - December 31	1%**	Demonstrate the paper used in your mailings is responsibly sourced and sustainability produced.	Marketing / Non-Profit Mail • Letters • Flats First-Class Mail • Letters • Cards • Flats	Strong partnerships with paper mills who meet at least one of the required certifications.		

<sup>\*\*</sup>Must be used with eligible Primary Promotions (see page 1).
Please see the <u>USPS program guide</u> for official rules and regulations.

### **Additional Discounts and Incentives**

Active January 1 through December 31

	Savings	How to Participate	Eligible Mail Class
Full-Service Discount	\$.005 / piece	Placement of Intelligent Mail barcode (IMb) on each mail piece / tray / sack / pallet, plus electronic submission of postage statements / mailing documents	Marketing / Non-Profit Mail • Letters • Flats First-Class Mail • Postcards • Letters • Flats
SCF Pallet Discount	\$.003 / piece	Placement of letter-shaped mail on SCF USPS Marketing Mail pallets	Letter-shaped Marketing mail
Catalog Incentive	\$.001 / piece	Catalogs that meet the USPS's July 2024 definition of a catalog	Catalogs
Mail Growth Incentive	30% postage credit	Qualifying mail volume that exceeds FY2024 (October 1, 2023-September 30, 2024) earns a 30% postage credit for future mailings.	Marketing / Non-Profit Mail • Letters • Flats • Parcels First-Class Mail • Postcards • Letters • Flats



## **2025 USPS Promotions Calendar**

Nov/Dec 2024	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC
Ta	ctile, Ser	nsory & Ir	nteractive	9								
		-	5, 2024 – July					İ				
			Promot	ion Period: I	ebruary 1 -	- July 31						
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		Registration: May 15 – December 31										
								Promoti	ion Period: J	luly 1 – Dece	ember 31	:
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		Registration: July 15 – December 31  Promotion Period: September 1 –								ember 1 – D	ecember 31	
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Integr	ated Tec	hnology										
			24 – Decemb	er 31, 2025								
					Promotion	Period: Any	6 consecut	tive months				
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Registr	ation: Nover	mber 20, 202	24 - Decemb	er 31, 2025								
					Promotion	Period: Jan	uary 1 – De	cember 31				
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Registr	Registration: November 20, 2024 – December 31, 2025											
	Promotion Period: January 1 – December 31											